User-Fee Funded Stormwater Utilities: Update to the 1994 WEF Manual





Overview of the Document

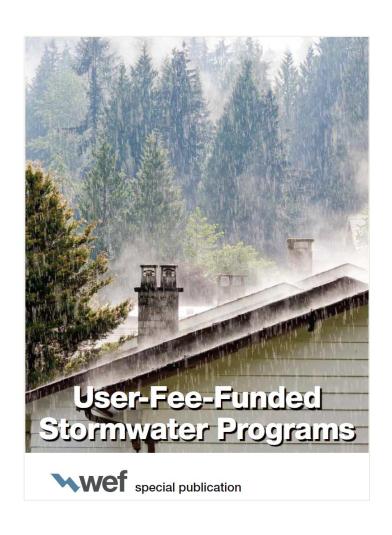
- 1. Introduction
- 2. Overview
- 3. Feasibility Study
- 4. Implementation Phase Elements
- 5. Resource Requirements
- 6. Program Evaluation & Enhancement
- 7. Case Studies

Red items featured in today's presentation



Overview

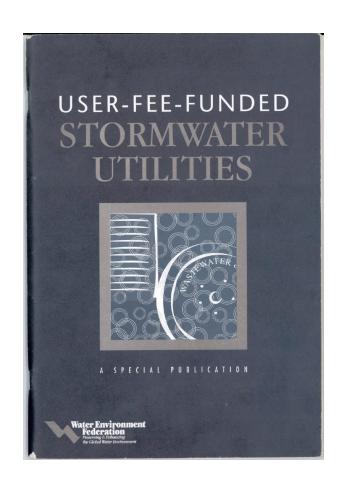
- Background
 - Why now?
 - What it is, what it is not
 - The audience
- Overview of the document
- Highlights of the sections not featured in detail in the webcast





Why now?

- Much has changed since 1994
 - Stormwater programs themselves
 - In the 1990s, flood control was the focus
 - Much broader array of stormwater program components now
 - Legal context
 - Limited literature since 1994, but much greater experience base (1,300 existing fee programs)
 - Technologies (GIS, billing systems, financial models, communications)





Drivers for Stormwater User Fee Formation

- Economic pressures on local agencies
- Competition for general fund revenues
- Increased needs
 - Compliance
 - Local stakeholder needs

Headlines

July 19, 2013

Detroit declares bankruptcy

By Corey Williams and Ed White Associated Press

DETROIT — Once the very symbol of American industrial might, Detroit became the biggest U.S. city to file for bankruptcy Thursday, its finances ravaged and its neighborhoods hollowed out by a long, slow decline in population and auto manufacturing.

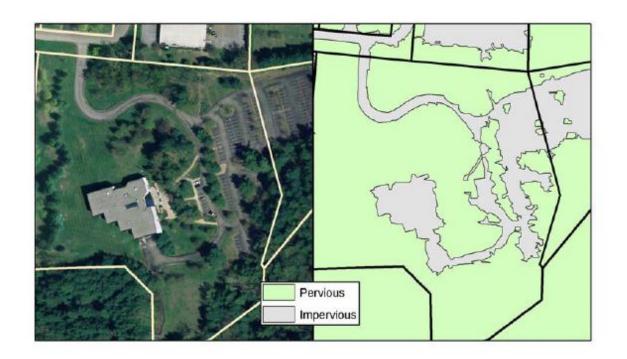
The filing, which had been feared for months, put the city on an uncertain course that could mean laying off municipal employees, selling off assets, raising fees and scaling back basic services such as trash collection and snow plowing, which have already been slashed.

"Only one feasible path offers a way out," Gov. Rick Snyder said in a letter approving the move.



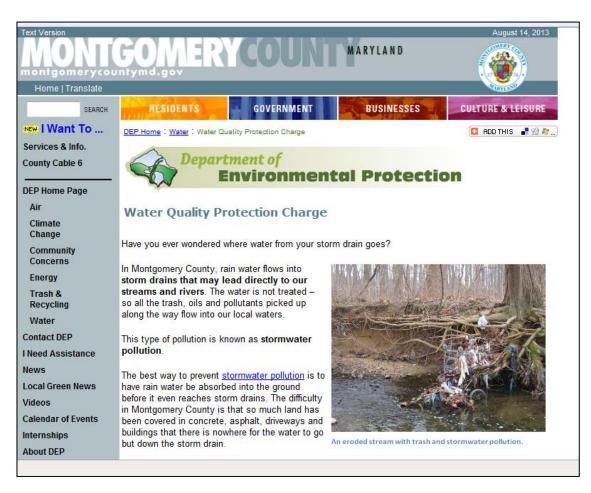
Remote Sensing Capabilities Were Not Available in 1994

FIGURE 7.6 Identification of impervious or nonvegetative cover on an individual site using remote sensing (Vanasse Hangen Brustlin, Inc., 2010).





Web technologies and social media were not widely available as methods to communicate with stakeholders in 1994.







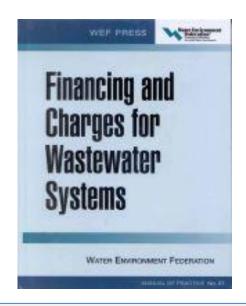
What's Covered

- User fee program development and implementation
 - Policy issues
 - Rate structure/credit program options
 - Legal issues
 - Stakeholder engagement
- Program evaluation
- Rich library of case studies



What's Not Covered

- Wastewater user fees, cost of service methodologies, already addressed in other WEF publications
- Impact fees, for which there is a rich existing literature







Target Audience

- Public works, wastewater, and stormwater department leadership and their staffs
- Stakeholder outreach groups
- Finance departments
- Information technology and GIS professionals
- Consultants who support utility fee programs (engineering, legal, finance, stakeholder outreach)



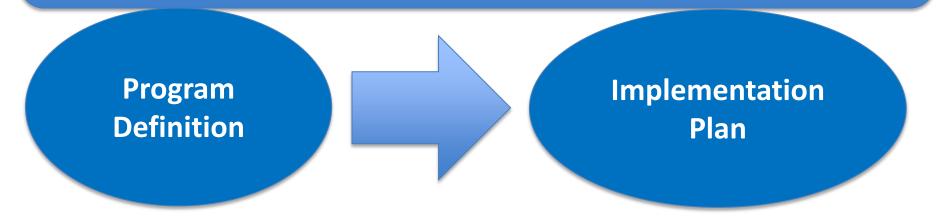
Written by Professionals for Professionals

- Water resource engineers
- Economists/rate specialists
- GIS & IT specialists
- Attorneys
- Utility Managers



What is a feasibility study?

Comprehensive and Integrated evaluation of all aspects of a utility



Benefits of a Feasibility Study

Feasibility Study



Build a Compelling Business Case

- Define program needs & requirements
- Perform due diligence evaluation of alternatives



Stakeholders & Test the Waters

- Engage and solicit input
- Feel the political and public pulse



Develop a
Strategic &
Tactical Roadmap

- Determine pathways
- Identify and plan for risks

Informed Decision Making!

Feasibility Study Framework

STAKEHOLDER ENGAGEMENT nternal & External Stakeholders Stakeholder Involvement Plan

PROGRAM Needs & Priorities Levels of Service **Program Plan & Costs** Financial Plan & Funding **ORGANIZATION** Sources User Fee Methodology Legal & Jurisdictional Issues Credits & Incentives **Utility Policies & Ordinances** Rate Structure & Bill **Governance & Resources Impact IMPLEMENTATION Billing Technology Review One-time Implementation Costs**

Ongoing Administration Costs

Feasibility Study: Highlights

Stakeholder Engagement

- Types of Stakeholders
- Outreach Plan

Program

- Level of Service
- Program Plan & Costs

Highlights

Organization

- Legal Considerations
- Policy Issues

Funding

- Financing Considerations
- User Fee Methodology

Why Engage Stakeholders?

Educate

On program needs, risks of inaction, and benefits

Solicit

Ideas and input on key concerns

Build

• Consensus on key policy issues

Secure

Support and buy-in



A Well Defined Program is Fundamental to Utility Effectiveness

Current

- Evaluate current program and gaps
- Estimate current program costs
 - Costs directly incurred
 - Costs of stormwater services provided by others

Future

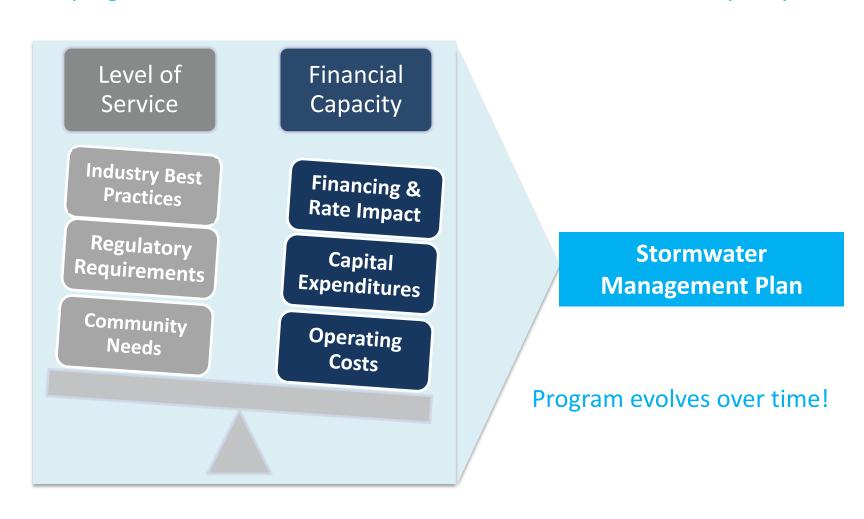
- Estimate future program requirements
- Estimate future program costs

Desired State

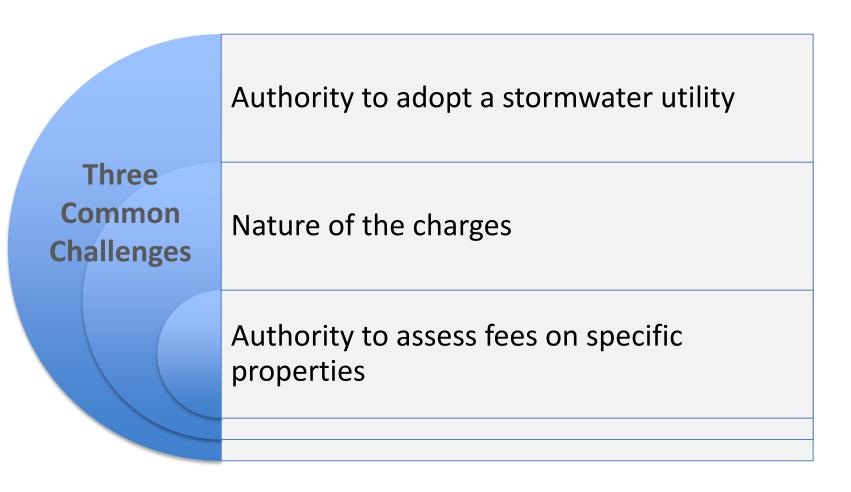
- Define Level of Service Goals
- Prioritize program elements

Desired State: Level of Service Goals

Strike a pragmatic balance between Level of Service and Financial Capacity



Key Legal Considerations



User Fee Methodology Facilitates Equitable Cost Allocation

Define Customer Classes

Select User Fee Methods

Determine System Unit Cost

- Treat customers within a class similarly
 - Residential
 - Commercial
 - Institutional
 - Undeveloped

- Reflect property characteristics
 - Gross area & Impervious area
 - Average impervious are for Residential
 - Class Intensity of Development
 - Equivalent Hydraulic Area

- Establish system wide unit rate
 - Rate per Equivalent Runoff Unit (ERU) (OR)
 - Rate per 100 square feet of Impervious Area

Tailor the above to the specific needs of the utility

Rate Structure and Rate Modification

Residential

- Single Flat
- Tiered Flat
- Individually Calculated

Nonresidential

Individually calculated

Other

- Minimum Charge
- Billing & Collection Charge

Rate Modification

- Elderly Discounts
- Stormwater Credits
- Stormwater Exemptions

Flexible rate structure can evolve along with program needs

11 Case Studies in 2013 Manual Selected to Reflect Range

Geography

US and Canada

Size

16,000 - 1,000,000

Age/Maturity o f Utility

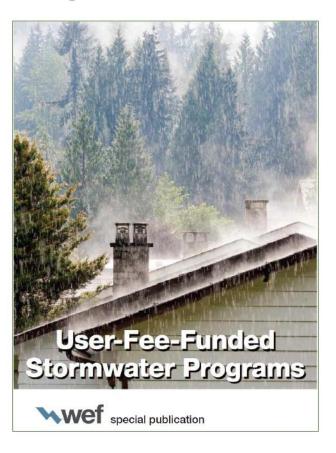
1977 - 2012

Program Needs

NPDES, CSO, MS4, TMDL

Fee Structures

Flat rates, Tiers





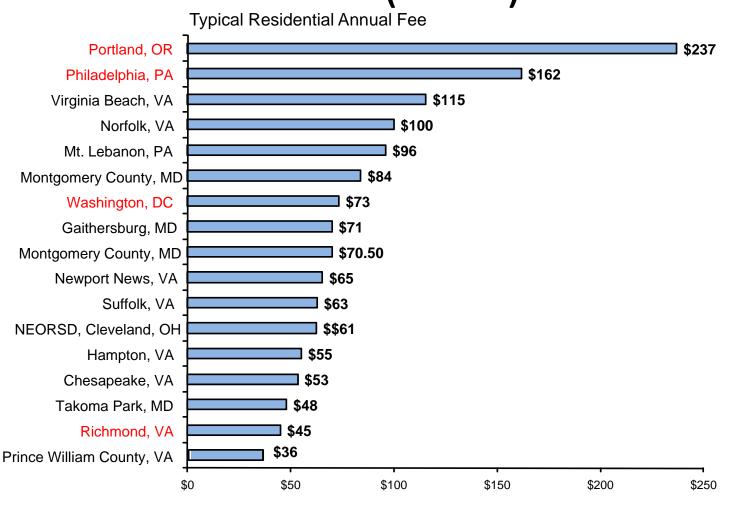
Case Study Locations in USA and Canada





Location	Year Created	Size (Pop / # accts)	Annual Revenues	Tiers	Fee (\$/ERU/yr or \$/1000 sf /yr)	Credits	Billing	CSO System?
RICHMOND, VIRGINIA	2009	200,000 73,000	\$8 M	3 FOR SFR	\$45/ERU	UP TO 50%, SFR AND NR.	SEPARATE BILL	YES
MONTGOMERY COUNTY, MD	2002	972,000 300,000	\$17 M	7 FOR SFR	\$88/ERU	UP TO 50% SFR AND 60% NR WITH ESD.	PROPERTY TAX BILL	No
PRINCE WILLIAM COUNTY, VA	1994	419,000	\$8 M	2 FOR SFR	\$36/ERU \$17/1000sf	UP TO 50%, SFR AND NR.	PROPERTY TAX BILL	No
PORTLAND, OR	1977	586,000 179,000	\$382 M	2 FOR SFR	\$287/ERU	UP TO 35%, SFR AND NR.	Water and Sewer Bill	YES
NEORSD, CLEVELAND OH	2012	1,000,000		3 FOR SFR	\$61/ERU	UP TO 100%, SFR AND NR.	Water and Sewer Bill	No (fee APPLIED ONLY IN NON-CSO)
RALEIGH, NC	2004	400,000 125,000	\$16 M	5 FOR SFR	\$48/ERU	UP TO 20% ONSITE, 30% OFFSITE	UTILITY BILL	No
CHATTANOOGA, TN	1993	168,000	\$20 M	1 FOR SFR	\$105/ERU	UP TO 85% FOR NR	PROPERTY TAX BILL	YES
KITCHENER, ONTARIO, CANADA	2011	220,000 63,000	\$12 M	3 FOR SFR	\$117/ERU	UP TO 45%, SFR AND NR.		No
REMOTE SENSING OF IMPERVIOUS AREA, VT & MA	2003	NA/ 4,300	NA	3 FOR SFR	NA	NA	NA	No
LOS ANGELES, PALO ALTO, SANTA CRUZ, SAN JOSE CA	1990s	Varies	\$30 M		\$23/ERU, \$143/ERU, \$109/ERU, \$8/ERU	NA	NA	No
CITY OF STUART, FLORIDA	1993	16,000 4,200	\$619 K	2 FOR SFR	\$47/ERU	UP то 100%	NA	No

Typical Residential Stormwater User Fees (2013)



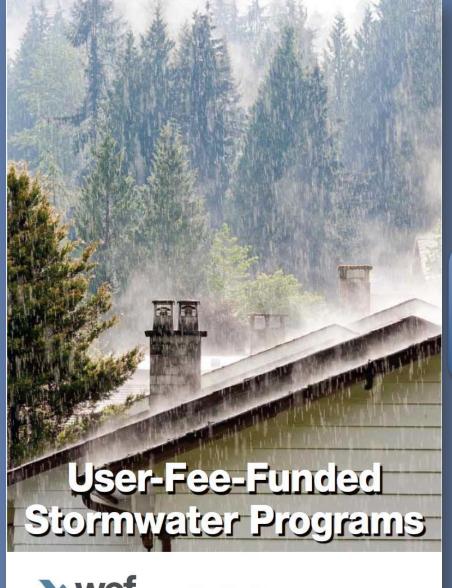


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